## BLACKMONT APPLICANTS

Informative Guide



**CONTRIBUTION** Role & Requirements.

**PROJECTS** Timeline. Where we work.

About Us. The Team.

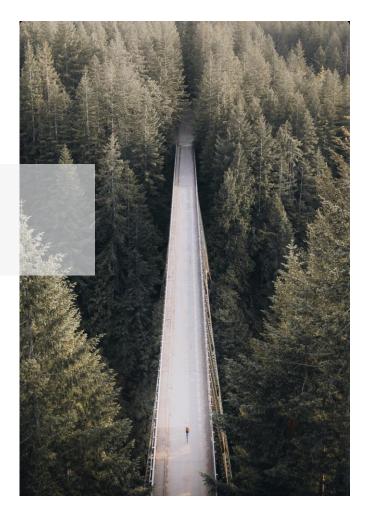
**PROS** What you'll gain by joining us.

What makes us unique.

**BLACKMONT CONSULTING** 

**COMPETITIVE ADVANTAGE** 

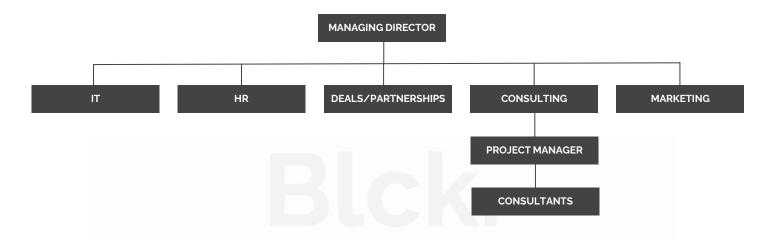
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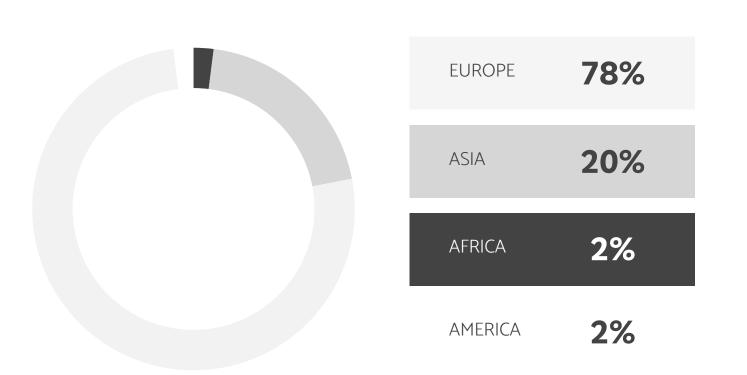


### ABOUT BLACKMONT

Founded in 2020, we focus on helping organizations across the private, public, and social sectors create the change that matters most to them.

#### **BLACKMONT CONSULTING**





Main countries: England, France, India & China.

Last update: 20/10/2023

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### COMPETITIVE ADVANTAGE

# 02

#### LOW OPERATIONAL COSTS

The factor of having low operating expenses allows us to invest in innovation and training.

## 2

#### **DIVERSITY OF OUR MEMBERS**

Our diverse team hails from all corners of the globe and provides holistic, profound, and critical advice to master all stages from conception to scaling.



#### LONG-TERM PROJECT & GOAL

We are not just passing through. Our idea is to grow exponentially every year. Taking small steps in the day to day but huge steps annually.

#### LARGEST STUDENT-RUN

Blackmont is the world's largest student consultancy.



#### INNOVATION

We are continually developing and researching within our dedicated sectors. We ensure we understand the true impacts of changes within market trends enabling us to react and advise our clients effectively.



# 03

#### EXPERIENCE

Students will gain consulting experience in real-case projects. Getting to work for international clients all over the globe.

## 2

#### **RECOM. LETTER**

At the end of the project, the Project Manager will hand out recommendation letters for further jobs based on the performance of each consultant.

### INTERNAL GROWTH

Jump into one of our departments: Blog, Marketing, HR or Deals. Best valued consultants are offered Project Manager role to lead projects.

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#### **GUIDEBOOK & SUPPORT**

At Blackmont we have support material to study, train and learn during the length of the project.



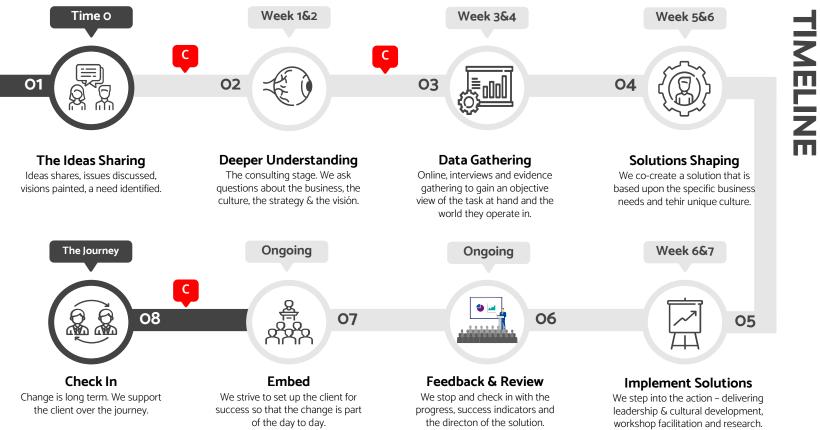
#### NETWORK

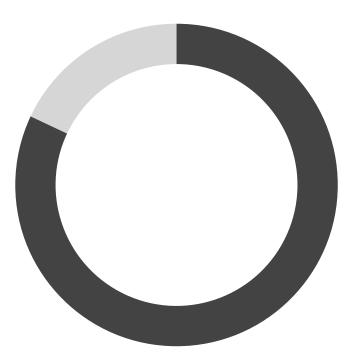
Networking opportunities with those in similar fields. Socialize with like-minded people.



# 04

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EUROPE	82%
ASIA	18%

Main countries: England, France, Spain & India.

Last update: 20/10/2023

OUR PROJECTS

### CONTRIBUTION

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As a **Consultant** you will be part of a 4-6 team offering advice to improve the business performance in terms of operations, profitability, management, structure and strategy of a SME, NGO or Non-profit. The programme is self-paced although there would be deadlines and meetings established by your manager.

The key tasks may include:

- . Gathering and analyzing information, formulating and testing hypotheses.
- 2. Develop new and innovative analytical solutions that meet customer requirements.
- 3. Support marketing activities and contribute in research development.
- 4. Create analytical solutions to understand business strategy.
- 5. Develop and manage project plans, test designs, sampling and other documents.
- 6. Provide information regarding competition in local market.

As a **Project Manager** you'll lead a team of typically 4 - 6 consultants, playing an active role in all aspects of client engagement. This includes:

- I. Interact with clients and project team to plan and develop project work.
- 2. Review and edit all client communication documents.
- 3. Respond to client's questions and concerns in a timely manner.
- 4. Communicate with clients to clearly understand project requirements and scope.
- 5. Maintain high level of professionalism and competence in client communications.
- 6. Ensure that project deliverablesmeet client requirements and quality standards.
- 7. Schedule client meetings to discuss about project updates and issues.
- 8. Build positive working relationship with clients and ensure client satisfaction.
- 9. Work with HR team to screen and recruit candidates for project.



# **MAJOR REQUIREMENTS**

#### COMMITMENT

Our projects are designed for a maximum of 7-8 hours per week of work + weekly meetings with Managing Director. NDA

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Sensitive information is shared on a two-way street, so both parties have a duty to keep each other's secrets schtum.

A very important skill. Regardless of the role, we demand leadership skills during the highs and lows of the project.

#### LEADERSHIP

Regular meetings with the client. + 1 or more meetings per week with the team.

#### COMMUNICATION

Blck.

### **THANKS**

Follow the application process. Apply through our website or LinkedIn.

info@blackmontconsulting.com blackmontconsulting.com

